

MANGED SERVICES INFORMATION			PROFITABILITY				NOTES									
Number of Devices		19	Profit Margin	<div><div></div></div> 30%	50% Margin Price	\$164.97	More than two hours away from [City,State] mileage will be an additional charge. More than four hours away, mileage and over night stay will be an additional charge.									
Per Device Price		\$118	1st Month Profit	\$2,915.10	Monthly Profit	\$673.92										
Discounted Price		\$118	Onboarding & 1st Month Margin	65%	Months Before Fully Profitable	2										
Discount		0%	Montly Charge	\$2,241.18	Yearly Charge	\$26,894.18										
			Onboarding Fee	\$2,241.18												
			Due At Signing	\$4,482.36												
			Montly Costs	\$1,567.26												
			OUR COSTS				PROFITABILITY				CUSTOMER PRICING					
PRODUCT	OUR PER ITEM RECURRING COST	PER DEVICE QUANTITY	USER, DEVICE, HOURLY <i>Reference Only</i>	Monthly Cost	Yearly Cost	3 Year Cost	5 Year Cost	Monthly Profit	Yearly Profit	3 Year Profit	5 Year Profit	Per Item Recurring Cost	Monthly Cost	Yearly Cost	3 Year Cost	5 Year Cost
Product 1	\$1.00	19.00	D	\$19.00	\$228.00	\$684.00	\$1,140.00	\$5.70	\$68.40	\$205.20	\$342.00	\$1.30	\$24.70	\$296.40	\$889.20	\$1,482.00
Product 2	\$12.00	19.00	D	\$228.00	\$2,736.00	\$8,208.00	\$13,680.00	\$68.40	\$820.80	\$2,462.40	\$4,104.00	\$15.60	\$296.40	\$3,556.80	\$10,670.40	\$17,784.00
Product 3	\$22.00	19.00	U	\$418.00	\$5,016.00	\$15,048.00	\$25,080.00	\$125.40	\$1,504.80	\$4,514.40	\$7,524.00	\$28.60	\$543.40	\$6,520.80	\$19,562.40	\$32,604.00
Product 4	\$3.95	19.00	D	\$75.00	\$900.00	\$2,700.00	\$4,500.00	\$22.50	\$270.00	\$810.00	\$1,350.00	\$5.13	\$97.50	\$1,170.00	\$3,510.00	\$5,850.00
Product 5	\$25.25	19.00	H	\$479.75	\$5,757.00	\$17,271.00	\$28,785.00	\$143.93	\$1,727.10	\$5,181.30	\$8,635.50	\$32.83	\$623.68	\$7,484.10	\$22,452.30	\$37,420.50
Service 1	\$18.29	19.00	S	\$347.51	\$4,170.12	\$12,510.36	\$20,850.60	\$104.25	\$1,251.04	\$3,753.11	\$6,255.18	\$23.78	\$451.76	\$5,421.16	\$16,263.47	\$27,105.78
Service 2	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 3	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 4	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 5	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 6	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 7	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 8	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Service 9	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Other 1	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Other 2	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Other 3	\$0.00	19.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL:	\$82		TOTAL:	\$1,567.26	\$18,807.12	\$56,421.36	\$94,035.60	\$470.18	\$5,642.14	\$16,926.41	\$28,210.68	\$117.96	\$2,037.44	\$24,449.26	\$73,347.77	\$122,246.28